



## Tatton Investment Management fact sheet

### What is your corporate background?

Tatton is an investment manager principally recognised for its benchmark setting Platform based Managed Portfolio Service (MPS). Launched in 2013, we are a specialist investment manager accessible only through Financial Advisers. We are part of Tatton Asset Management plc, listed on the Alternative Investment Market of the London Stock Exchange.

### Why should I consider using your discretionary fund management service?

We are partners of the Financial Adviser firms we work with, respecting and building on their relationship with their clients. We offer investors a range of investment strategies, based around our philosophy of delivery against investment objectives, value and fee transparency at service levels we expect for ourselves. Our market-leading charge of 0.15% p.a. inc. VAT makes discretionary portfolio management accessible to many investors.

We judge ourselves by delivering Investment Excellence to our investors.

To us, Investment Excellence has three elements: Generating returns, risk management and competitive fees.

The combination of all three elements generates real sustainable returns for investors. Portfolio returns are the most visible performance indicator but can only be achieved within an investor's risk tolerance – we won't compromise risk to chase returns. Similarly, we won't compromise returns through unnecessary costs, so we try to lower the cost of investment wherever possible.

Our approach allows us to identify opportunities and use them in appropriate portfolios. We stay within our clients' risk parameters and manage costs, creating a compelling combination for investors.

### What is your approach to discretionary fund management?

Our investment philosophy and process is founded on the principle of portfolio stewardship – we aim to create the greatest likelihood of optimal returns ensuring client portfolios remain within their risk profile.

Portfolio stewardship requires understanding on everything there is to know about an asset, especially its risks and opportunities, before making any investment. This ensures we create the highest-quality portfolios for our clients.

Our asset allocations are designed to span a wide range of client requirements. We begin with a neutral central equity weight ranging from 25 to 90% and then split the remainder of the allocation between fixed income, cash and alternative assets.

The largest building blocks for our clients' portfolios; equity and fixed income, are broken out into "sub-asset classes". Their weights are determined by the sizes of these markets, in the belief that the market does a good job of efficiently allocating capital most of the time. These resultant weights are adjusted to include a higher UK weight in equity, in line with our clients' existing portfolios and the wider industry.

Within fixed income, a global range of assets are predominantly held on a hedged basis so currency risk does not overwhelm a typically "safer" part of the portfolio.

The result are diversified portfolios with global investment exposure aligned to our internal risk profiles as well as those that are independently generated according to industry wide standards and used by our clients.

These asset allocations are used as benchmarks to analyse our decisions as well as generate a baseline for client portfolios where overall returns are determined by the market as a whole rather than any single company, sector, or region.

Our aim is to ensure portfolios are positioned in accordance with our current market and economic outlook, while staying within the parameters of their strategic asset allocation. We aim to do this in a risk aware manner, to ensure that wide diversification is maintained and that our positioning does not deviate too far from the strategic asset allocation and pre-agreed risk profile.

We put considerable effort into understanding how the funds we have selected interact with each other when used in various proportions in a portfolio context. We try to determine whether funds will give the portfolio sufficient exposure to areas of value to us, or whether there is the potential for unintended risks or undesirable exposures created as a by-product of the portfolio construction process. We also ask whether the combination of funds within the portfolio offer reasonable value for money in terms of total costs vs. the investment opportunity.

### What investment solutions can you offer through the Nucleus platform?

Clients can access the following:

- Tatton Managed
- Tatton Tracker
- Tatton Core
- Tatton Income
- Tatton Ethical
- Tatton AIM IHT Portfolio

### What are your fees?

The annual DFM charge for our MPS service is 0.15% inclusive of VAT. The annual charge for our AIM IHT Portfolio is 1.25% inclusive of VAT.

### Who should I contact to discuss the service further?

To find out more about Tatton's model portfolio services then please either call the office on 020 7139 1470 or email [enquiries@tattonim.com](mailto:enquiries@tattonim.com).

Visit our website: [www.tattoninvestments.com](http://www.tattoninvestments.com)