

# Press information

**01 September 2010**

## **Nucleus adds further strength to account management and business development teams**

Nucleus, the IFA-owned and controlled wrap platform, has expanded its account management and business development teams with two senior appointments.

Mike Wallis joins Nucleus as regional business development director. Reporting directly to business development director Barry Neilson, he will be responsible for further developing Nucleus' presence in the South of England. Mike was previously sales development director at Skandia, where he worked for the last 14 years.

Tom Coutts joins the business as an IFA account manager. Reporting to IFA account director Darren Lowry, Tom's key responsibility will be to support a number of the business' key accounts. Tom joins from Cavanagh Group, the IFA, where he was a technical adviser.

Commenting on the appointments, Neilson said:

"Tom and Mike join Nucleus at an extremely exciting time as we look to take our growth and development to the next level. Hugely talented, they both have a wealth of experience within the IFA marketplace and will help support the growing interest we are seeing in the Nucleus proposition."

Nucleus expects both teams to expand further in the coming months.

-Ends-

**For further information please visit [www.nucleusfinancial.com](http://www.nucleusfinancial.com) or contact:**

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**Notes to editors:**

### **About Nucleus**

Nucleus Financial Group is an online wrap based business platform.

Nucleus was founded in 2006 by a number of high quality IFAs who shared a commitment to create a market where advisors have the infrastructure and desire to place the client centre stage.

Since foundation Nucleus has established itself as a major force for change in the market. It is now a community of IFA businesses who through ownership and control of the business process seek to create a better customer experience.

The management team is led by David Ferguson chief executive, and offers extensive experience across all areas of the UK retail financial services market.

The company was rewarded for its ground-breaking approach at the Scottish Financial Enterprise (SFE) Innovators Awards held in Edinburgh on 29 November 2007.

Nucleus Financial was rewarded for bringing something new to the wrap platform sector and won best new platform at the 2008 Adnitor Awards in October.

Nucleus won the 'Best online wrap or fund supermarket' accolade at the 2008 Online Finance awards in November, 2008.