Sarasin & Partners fact sheet

What is your corporate background?

Sarasin & Partners LLP is a specialist asset management firm that manages £14.4 billion (as at 31.12.16) on behalf of institutions, charities, intermediaries, pension funds and private clients, from the UK and around the world. The group employs over 210 people.

S&P is known both as a market leader in thematic investment and for long-term income and dividend management across multi-asset and equity mandates. Consistent with a longer-term approach, is a commitment to 'stewardship' principles, embedding environmental, social and governance (ESG) considerations into the investment process.

The timeline leading to the establishment of S&P is shown below:

1841	Bank Sarasin & CIE AG (Switzerland)
1983	Creation of Sarasin Investment Management Ltd (London)
2004	Sarasin Chiswell – following acquisition of Chiswell Associates Ltd (1984)
2008	Sarasin & Partners LLP – conversion to a limited liability partnership

Why should I consider using your discretionary fund management service?

We have been successfully managing multi asset portfolios for clients for over 30 years. This includes our Global Thematic equity selection process which has provided a platform for our strong performance record. We have allocated clients' money to other asset classes including Government and Corporate Bonds together with Alternative Asset classes such as infrastructure and long/short strategies all researched by our dedicated Third Party Selection team. We would describe our experience across these asset classes as extensive.

We build long-term relationships with a wide range of UK and international (including US) clients, their advisers and trustees. Good relationships are based on mutual trust and our commitment to matching your expectations of performance and service.

We offer

- A full discretionary investment service
- A dedicated account team – director, manager and administrator
- A global approach to investment
- Responsible stewardship of your assets
- Award-winning, fully transparent and online reporting
- Regular meetings and communication
- Simple fees based on the value of your assets under management

ISAs, SIPPs, tax-efficient investment wrappers and AIM/IHT portfolio service.

What is your approach to discretionary fund management?

Our investment approach, combining long-term trends and shorter-term themes, sets us apart from our peers that typically allocate by geography or sector. While being benchmark aware for risk management purposes we do not allow the backward looking indices to dominate our forward looking investment approach.

We also take a long-term view when assessing the investment opportunity. With much of the asset management industry preoccupied with short-term factors a long-term view helps us identify opportunities others may have overlooked.

A truly global approach provides us with opportunities to diversify away risks that investors with more narrow investment options are often exposed to.

What investment solutions can you offer through the Nucleus platform?

Sarasin & Partners LLP is a pure play discretionary investment manager, responsible for the management of investment portfolios across a broad range of private client, charity and institutional portfolios. Our sole offering is based around a discretionary investment management approach and we do not offer financial advice to our clients.

We do not hold a banking licence however we maintain strong relationships with underlying custodians who are responsible for the safe guarding of client assets.

Portfolios are constructed across the risk spectrum and are constructed using collectives, passives and segregated equity and fixed income positions.

What are your fees?

0.25% plus VAT

There are no dealing costs.

There are no additional charges when using Sarasin's own funds.

Who should I contact to discuss the service further?

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