



Rowan Dartington fact sheet



What is your corporate background?

Rowan Dartington is a wealth management company, offering a broad range of investment related financial services, specialising in advisory and discretionary managed investment services. Our clients range from private individuals, trusts and charities, to corporations and professional intermediaries.

Rowan Dartington Signature is a trading name of Rowan Dartington. The division specialises in discretionary portfolio management, offering a range of investment propositions exclusively to clients of financial advisers.

Why should I consider using your discretionary fund management service?

Rowan Dartington Signature specialises in discretionary portfolio management, offering a range of investment propositions to clients of financial advisers. The service is designed to work in partnership with the overall wealth management solution, freeing up time and removing the need for the client or their adviser to make investment decisions. The operation has been supporting financial advisers and their clients for over 20 years.

In recent years, we've been shortlisted for, and fortunate enough to win, a number of awards, many of which are based on investment performance. Recent awards of particular note are the 2012 Citywire Investment Performance Award for Overall Small Firm, together with 2013 Portfolio Adviser Platinum Awards for our Cautious Portfolio (winner) and Balanced Portfolio (winner), and a 2013 Portfolio Adviser Gold Award for our Aggressive Portfolio (runner-up), as well as the PAM 2013 Investment Performance Award for our High Growth Portfolios. Although past performance is not an indicator of future returns, we hope this offers some comfort to advisers and their clients.

What is your approach to discretionary fund management?

We have a strong belief that active management adds value. We believe we excel in both our research and investment capability. We view our dual focus on direct equities and collectives give us an edge over discretionary managers which solely concentrate on collective-based portfolios.

We employ a 4-Dimensional investment and risk monitoring process. This involves monitoring portfolios using 4 key criteria; security risk, portfolio risk, asset allocation and geographic positioning. We have developed a proprietary portfolio management system (PMS) to ensure efficient and effective management of client portfolios.

What investment solutions can you offer through the Nucleus platform?

Our Collective Portfolio Service offers a range of asset allocated model portfolios built around 5 risk based frameworks. Currently six models are available through the service. These are;

Risk Profile	Model Portfolio
Low:	CPS Defensive
Low/Medium:	CPS Income
Medium:	CPS Balanced & CPS High Income
Medium/High:	CPS Growth
High:	CPS Adventurous

What are your fees?

Annual Management Charge of 35 basis points plus VAT (currently 42 bps gross).

Who should I contact to discuss the service further?

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