



ALBERT E SHARP

## Albert E Sharp fact sheet

### What is your corporate background?

Albert E Sharp is a trading name of Quotidian Investments LLP. The company was started in 2009 by Giles Sharp the youngest grandson of the founder of the original Albert E Sharp. Giles established the investment management business as an independent company, using the family name to underline his commitment to the long-held tradition of providing first-class, professional, personal service.

### Why should I consider using your discretionary fund management service?

Albert E Sharp is an established investment manager which provides both discretionary portfolio management and investment advice to individuals, pension schemes, corporates and trusts.

We offer a traditional investment service whereby we invest assets, using simple portfolio structures, into high quality companies, commercial property and fixed income securities utilizing a disciplined process, a highly skilled team and the best available technology.

In terms of services to IFA's we offer traditional bespoke discretionary fund management and a suite of risk rated model portfolio's. We are committed to offering our services to the IFA community and recognise the importance of fund platforms and wraps to IFA's. To that end we have already been added to the AXA Elevate, Ascentric and Transact platforms to offer both services.

### What is your approach to discretionary fund management?

We offer a traditional investment service whereby we invest assets, using simple portfolio structures, into high quality companies, collectives, commercial property and fixed income securities utilizing a disciplined process, a highly skilled team and the best available technology.

The portfolio models are rebalanced on a monthly basis. We achieve this by way of our investment committee agreeing approved assets and all clients investments are based around our own investment models. Each portfolio is given an agreed benchmark.

Our process begins with the selection of the client's benchmark to which we apply our asset allocation model. Our benchmarks are APCIMS models. Once we have determined the exposure to each asset class we implement the security selection to identify the investments with the highest potential return. In order to control risk and volatility, the exposure to each security is restricted to a limit over the weight in the benchmark.

### What investment solutions can you offer through the Nucleus platform?

Please see the attached sample proposal for full details

We offer both full discretionary management and risk rated model portfolios.

See attached risk rated models.

\*\*\*NOTE NO SAMPLE PROPOSAL OR RISK RELATED DOCUMENTS SUPPLIED\*\*

### What are your fees?

Our standard fees are 1.5% Equities, 75bps Collectives, 50bps Fixed Income. However, on platforms we will charge a flat fee of between 60bps and 80bps depending on size and risk rating of portfolio.

### Who should I contact to discuss the service further?

Rob McGrath  
t: 07807 480573  
e: [rob.mcgrath@albertesharp.com](mailto:rob.mcgrath@albertesharp.com)