



## Frontier Gottex fact sheet



### What is your corporate background?

Gottex Asset Management (UK) Limited ("Frontier Gottex") is a part of Gottex Fund Management Holdings Ltd ("Gottex"), a global provider of multi-asset and alternative investment solutions founded in 1992. It has offices in Europe, North America and Asia and total fee-earning assets as of 30 September 2014 of \$8.7bn.

Frontier Gottex is the Group's UK intermediary oriented business that was formed when Gottex acquired a majority interest in Frontier Investment Management LLP ("Frontier") in 2013. Founded in 2004, Frontier was the first company to offer true multi-asset style investing to the UK market by combining allocations to traditional asset classes with significant allocations to alternative assets. This approach was inspired by the investment strategies of the US University Endowment funds such as Harvard and Yale, who are recognised as long-standing leaders in managing widely diversified portfolios. Frontier's first multi-asset funds were launched in September 2005 followed by a UK domiciled fund, the FP Frontier MAP Balanced Fund launched in March 2009. Frontier extended this offering in 2012 with the launch of a range of platform-based model portfolios, the Frontier Select Portfolios.

Frontier Gottex is now the investment manager to Frontier's range of investment solutions although all staff and partners at Frontier involved in the investment management remain unchanged.

### Why should I consider using your discretionary fund management service?

Frontier Gottex was the first company to offer a true, low-cost multi-asset class investment proposition to the UK intermediary market combining:

- a) The returns of 9 asset class in a single portfolio
- b) Enhanced diversification benefits via significant allocations to alternative asset classes,
- c) Consistent broad market exposure through a stable strategic asset allocation

Through our use of proprietary index replication techniques, our core multi-asset asset fund is able to access traditional and alternative asset class returns at exceptionally low-cost. When combined with a selection of equity and bond satellite investments, we are able to provide clients with a unique model portfolio solution tailored to meet a broad range of client risk profiles.

### What is your approach to discretionary fund management?

Frontier Gottex build model portfolios that adhere to the following investment philosophy:

- 1) Traditional and Alternative asset classes will deliver a return above cash and inflation over the long-term based on the empirical evidence
- 2) The Strategic asset allocation of a portfolio will determine the vast majority of its risk and return

3) Diversification across a broad range of asset classes improves a portfolio's risk-adjusted returns

4) Index investing outperforms a majority of active investments over time and reduces costs for clients

Based on these principles, Frontier Gottex's discretionary fund management solutions invest across nine traditional and alternative asset classes using low cost index replication strategies to create a highly diversified, low volatility portfolio that can be used as a 'one-stop' investment solution or as a diversified core to a wider portfolio. A strategic, longer term approach to asset allocation is employed combined with disciplined rebalancing techniques that seek to minimise trading costs for the client.

### What investment solutions can you offer through the Nucleus platform?

For smaller clients, our range of five multi-asset model portfolios which we have run since 2012. For individual IFA businesses wishing to commit a pre-defined level of business, we are able to offer bespoke model portfolios.

### What are your fees?

Our DFM fee is 0.20% inclusive of VAT.

The total cost of our model portfolios (including DFM fee) is up to 0.80%.

### Who should I contact to discuss the service further?

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